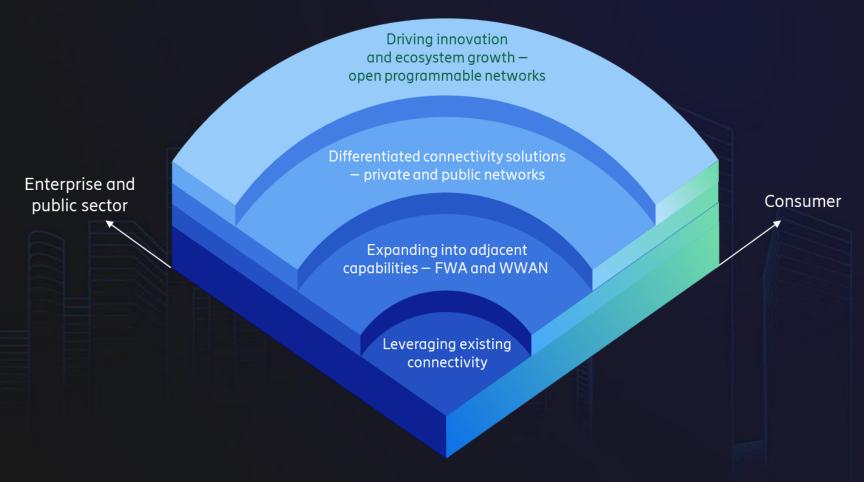


ERICSSON – TELEFOR BELGRADE 2024

5G business horizons New value pools to enable European Enterprises





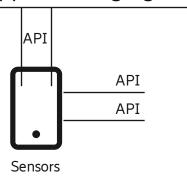
Programmable Networks — Turning business intent into Enterprise value

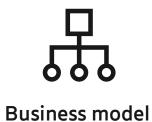
The programmable network





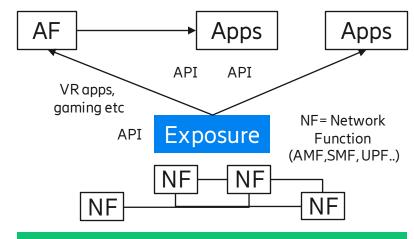
Transport, apps, messaging, etc





innovation

Mobile network app store



Mobile phone

OTTs (Apple, Google) are making money by exposing smartphone **OS** and sensors capabilities through APIs

Mobile network

What if telcos expose 5G network capabilities through APIs in a simple and secure way?

Network Exposure: The Key to Programmable **Networks and Innovation**



What is "exposure" the buzz word? -

Make network capabilities easily available for customers and partners to innovate on and unlock revenue





Programmable 5G networks (Differentiated connectivity)



Why to expose?

Creates new revenue streams



Enables new business models



How to expose the networks?

Using APIs to hide the complexity of the network GSMA Open GW, CAMARA and 3GPP are playing a key role













What to expose?

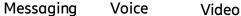
APIs are not a new thing

Communication APIs









Network APIs







Authentication

OoS

Location

Ecosystem view: Key stakeholders



CSPs (Communication service provider)

• Operators will provide cloud-based platforms where the product content becomes available for retailers and distributors.

















Telia ... are just a few of them

Aggregator Platforms

Act as an intermediary through a robust platform that consolidates APIs from various operators.



API invokers

The API invokers will be the developer's community or an enterprises which are integrating the usage of the network capabilities enabled by the APIs within their own applications.







Standardization roles

 These organizations are looking to set the standards to create a common market and requirements







Network APIs are a major opportunity for the industry and the momentum is accelerating



Example Use Cases









 \emptyset

OoD

API



Verify API









Device Status API



SIMSwap API

Industry Alignment

CAMARA Project – Linux Foundation

- ~ 392 active companies
- ~ 1100 participants
- ~ 30 API workgroups

Open Gateway – GSMA

- ~ 50 operator groups
- ~ 270 networks
- ~ 65% mobile connections
- ~ 30 networks launched APIs



Source IDC 2023

Market momentum for Data Boost building



AT&T turbo

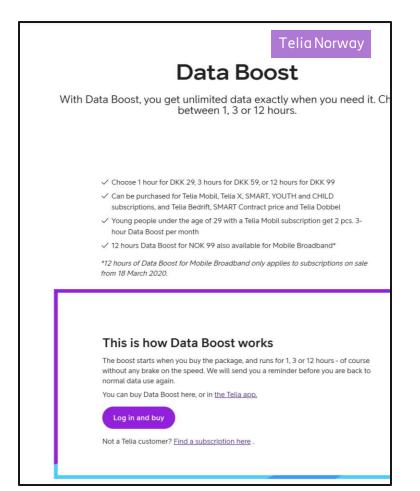
Our best performance experience on the go

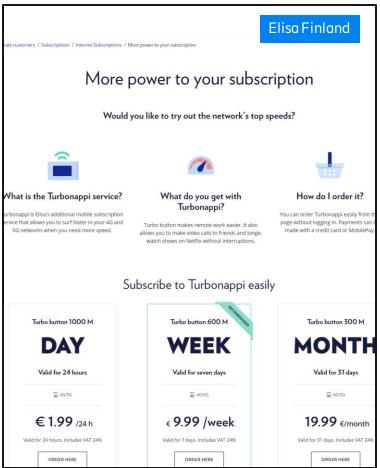
New performance data powers enhanced wireless connectivity for improved real-time responsiveness and smoother gameplay.

- ✓ Better reliability and stability
- Access instantly or set for a future date
- ✓ Only at AT&T

Req's compatible plan & device. May take up to 15 minutes after purchase to apply. Coverage not available everywhere. See details







Identity & Fraud API cluster



Number Verify

Transform the mobile number into a verified identity credential using the secure element (SIM) in the enduser's mobile device

Sim Swap

Determines when a SIM Swap was last performed on a mobile number

Device Status

Confirms whether the device is roaming and country it is in and confirms whether the device is reachable by data or SMS.

Location verify

The API allows an application to check if a mobile device is in proximity of given location.

Vonage Fraud Protection Solution with AWS

The Vonage Fraud Protection solution is built on top of Vonage Network and Communications APIs, with support from AWS capabilities like Amazon Rekognition and Amazon Bedrock.



Fraud protection using a combination of Network APIs along with additional capabilities from AWS.

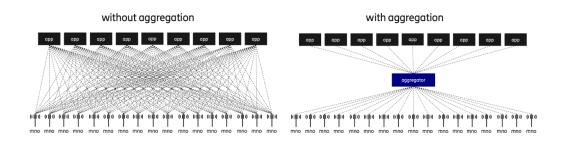
- Capabilities can be used individually or combined.
- Use cases related to Ecommerce, Point of Sale, Contracts and Commerce

Addressing developers' pain points



Different use cases require different approaches
As an industry, we must strive to solve developer pain points

Examples Use case type Localized connected 1 Operator 1 Country manufacturing A gaming service looking to offer on-Multi-1 Country demand enhanced operator AR-based features An international automaker looking Multi-Multito launch C-V2Xcountry operator based use cases



Developers' Multi-CSP challenges

- 1. Manage multiple CSP relationships and contracts
- 2. Offer globally uniform experience
- 3. Integrate and harmonize across many CSPs
- 4. Track and manage multiple network SLAs

Accelerate the world's ability to connect





Accelerate Network APIs adoption with a Global Network Combiner Platform





New Venture

Shareholders



















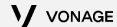








Channel Partners







Combine and sell Network APIs globally for developer platforms, anywhere on any network.



Significantly simplifies access to **Network APIs**

> Accelerating market development.



Represents a major step towards delivering network APIs at scale.



Further CSPs and channel partners are called to join this new venture as commercial partners.

Summary



Network APIs are a great tool for CSPs to monitise network capabilities



Ericsson has partnered with like minded CSPs to accelerate adoption of these APIs



Expansion into other geographies and channel



5G SA is a fundamental driver for differentiated, ondemand personalized services

