

TS Ventures Fond

Nov 2022

TSV FUND – OUR INVESTMENTS:



- Cloud solution for managing small hotels and apartments
- B2B solution about 600 clients on 4 continents - South America, Africa, Europe and Asia in 2020
- Round size 240.000 eur
- Pre money Valuation: 2.400.000 eur



- API (middleware) solution that connects delivery platforms and restaurants, retail stores and all other users
- Solving a complex software project by connecting orders with warehouses, cash registers and delivery itself making it fully automatic
- Currently expanding at two neighboring markets, primarily in Romania
- Round size 250.000 eur
- Pre money Valuation 2.777.000 eur



- E-commerce platform which targets specific niche market – digital brush for painting on the devices
- Already operating on the territory of the USA
- Goal is to use that technology and apply it for the other products and markets
- Round size: Unknown
- Pre money Valuation 900.000 eur



- Startup that covers the segment of AI, machine learning and deep tech
- Anari is the Nvidia for systems on cloud heterogeneous computing (without building chip)
- The team had already made a great result in the development of AI
- Pre money Valuation : Safe Note / Unkown



TS Ventures Fond

WE connect Ideas, Investments and Innovations



The first **CVC Fund** in
this part of Europe created
by **Telekom Srbija**



Founded in
2022 (JAN)



Up to
25.000.000 €
fund size

About: Telekom Srbija

7 countries
SRB, BIH, MNE, MK,
AUT, CH, GER

11.000.000
MOBILE SUBSCRIBERS

1.500.000
MULTIMEDIA
SUBSCRIBERS

1.400.0000
BUSINESS USERS

12.000
employees

TSVF

ABOUT US – Alternative investment fund management company

Eastern Europe

focus countries
SRB, BIH, MNE, MK, CRO, SLO

1st VC - Fund

And also CVC in region

current structure:

100% money from
TELEKOM SRBIJA

Under CAP

€25.000.000

INVESTMENT PERIOD

5 years – 5.000.000€ per year



TS Ventures Fond



EARLY STAGE

Focus on Pre Seed / Seed
round

SAAS - STARTUPS

All good ideas with
global potential

Our team of EXPERTS

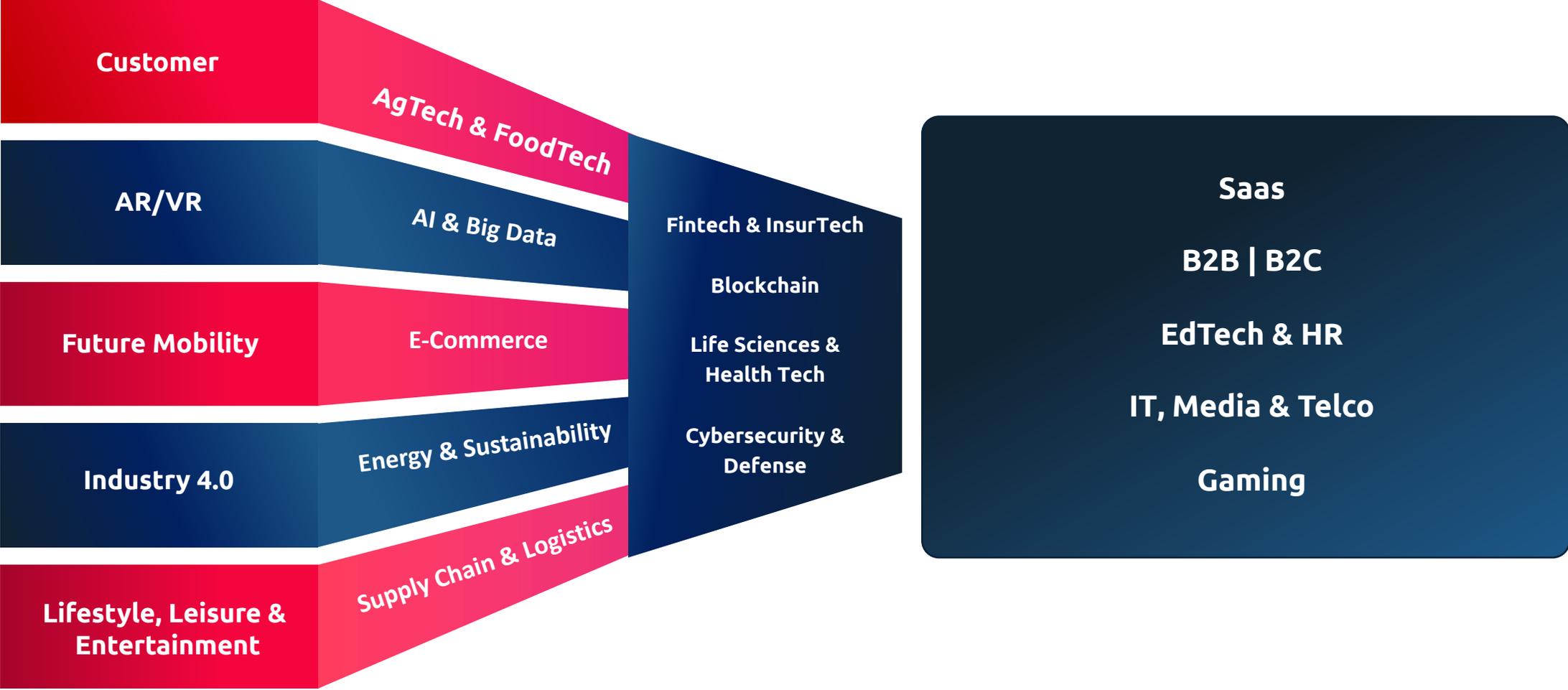
comes from
ISRAEL, USA, UK
and SERBIA

6 employees

REGIONAL LEADER

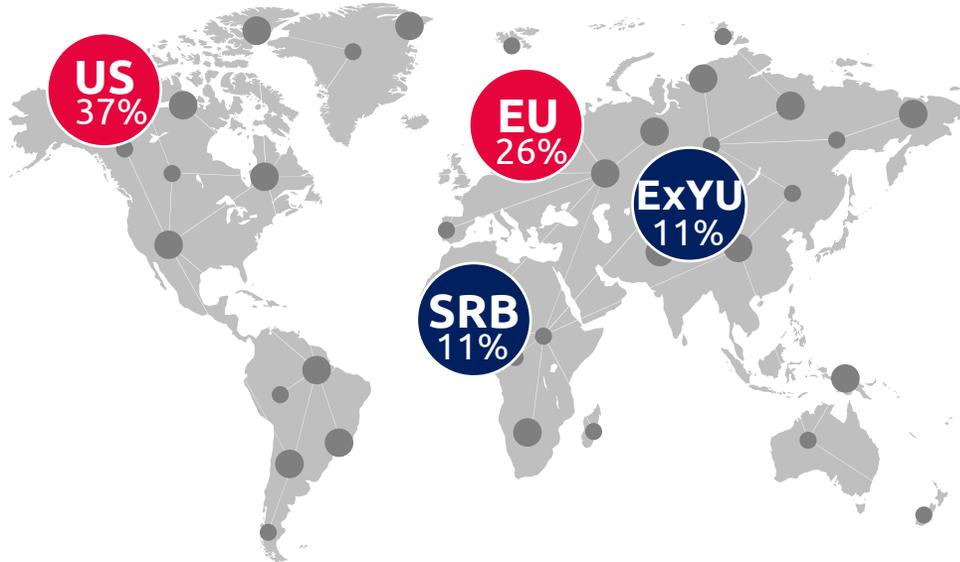
- in
the field of innovation and
development **with good
networking connections in
USA, EU, UK...**

FIELDS OF INVESTMENT FOCUS



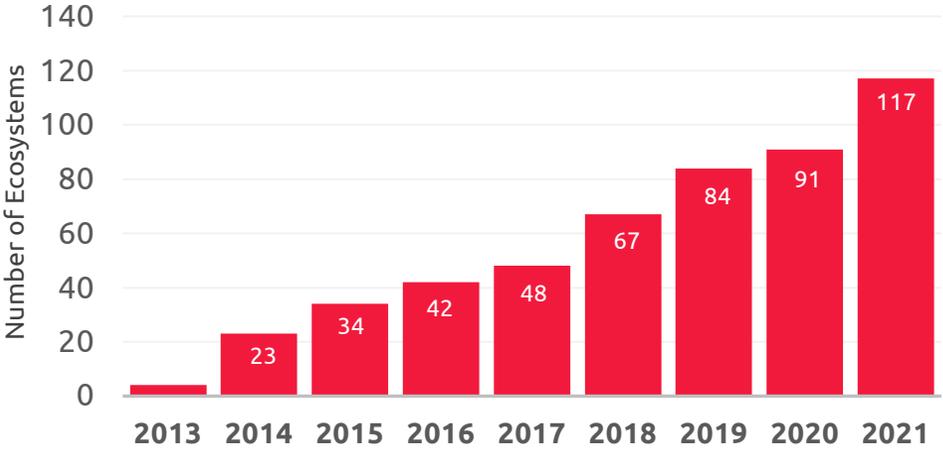
ECOSYSTEM LOCAL MARKET POTENTIAL

Targeted markets



Ecosystems with Billion-Dollar Club Startups

90+ ecosystems globally produced a billion-dollar startup



Ecosystem by the numbers



TOTAL EARLY STAGE FUNDING (2019H2-2021)

\$38 m

Global avg. \$687m

ECOSYSTEM VALUE (2019H2-2021)

\$677 m

Global avg. \$28.6 bn

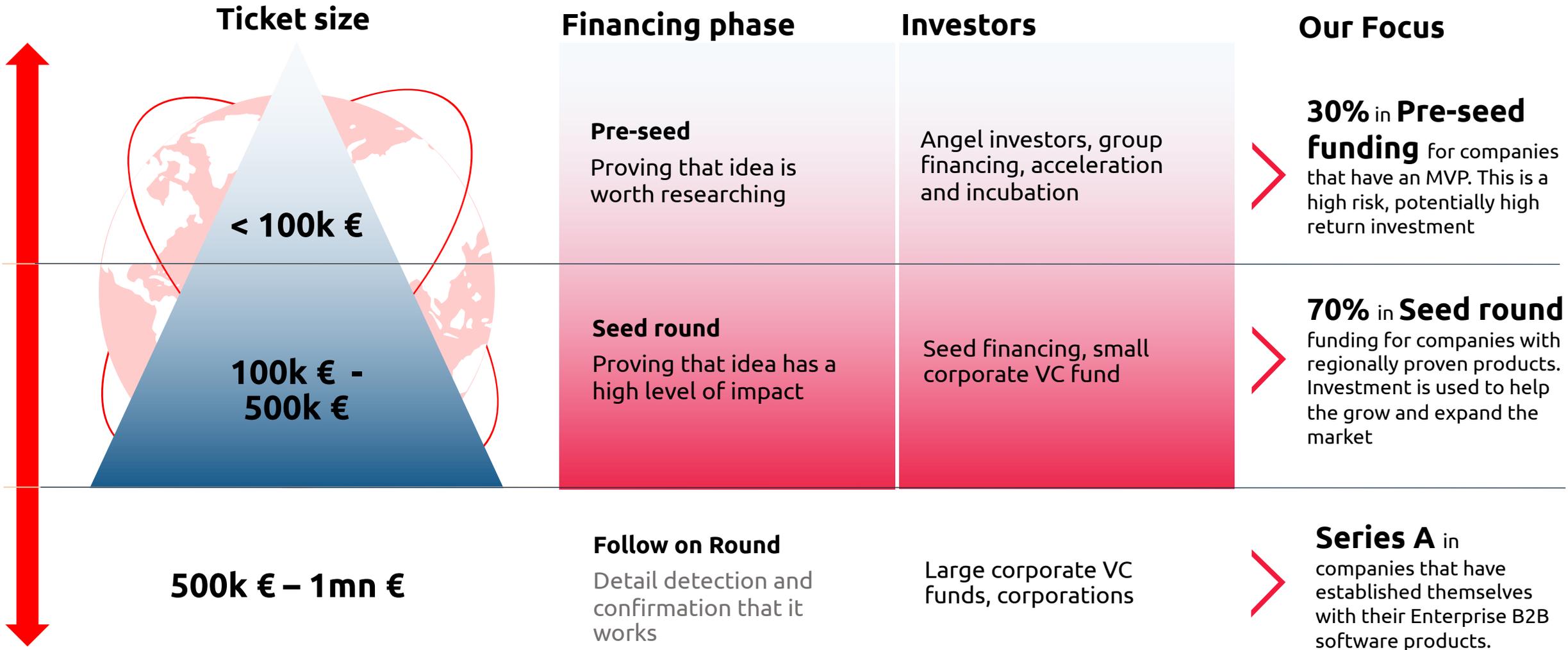
MEDIAN SERIES A ROUND

\$0.555 m



Global avg. \$4.7 m

INVESTMENT ROUNDS STRATEGY



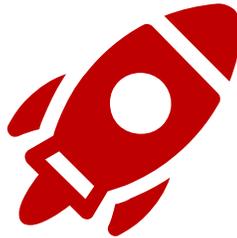
STARTUP - MUST HAVES!



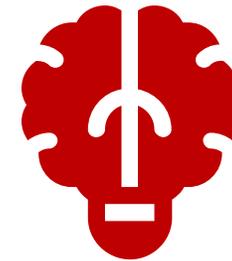
DIGITALLY oriented



GLOBALLY scalable



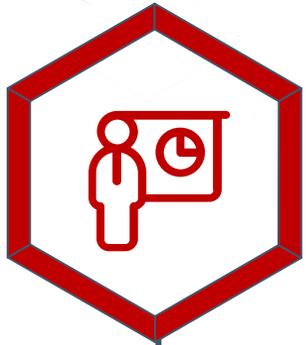
FAST GROWING POTENTIAL
scalable



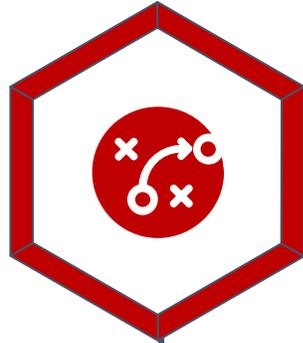
DISRUPTIVE
revolutionary / innovative

TSVF

WHAT TO THINK ABOUT!



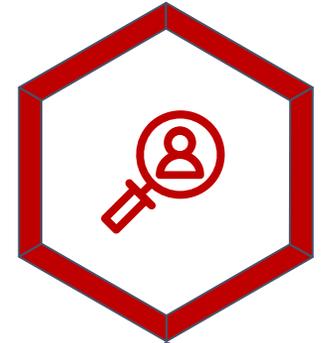
THE PROBLEM
that you are solving



IN WHAT
CREATIVE WAY
you are solving it



WHO ELSE SOLVED
THAT PROBLEM
(your competition)



WHY WOULD CUSTOMER
choose your solution
(competitive advantage)

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VALUE OF YOUR IDEA!



MARKET share

You need to specify your target market share



MARKET potential

You need to size your market in both terms, potential users and market value



GROWTH potential

You need to specify your yearly growth

COST

You need to specify costs and expenses.



TSVF

YOUR TEAM

Everybody knows that you need a good team to succeed, and growing your empire needs a stable team that is fully devoted to the same goals and ideas, so make sure you emphasize your teams' strong points and division of labor so that we are sure that when you think of an idea, we have no doubts it will be implemented.



OUT TEAM:

Supervisor Committee



Vladimir Bisenić
Chief of Supervisor
Committee



Rade Rakočević
Member of Supervisor
Committee



Zoran Vasiljev
Member of Supervisor
Committee

Expert Team



Janko Mičić
Member of Expert team



Keren Regen
Member of Expert team



Ivan Bjelajac
Member of Expert team

Thank you